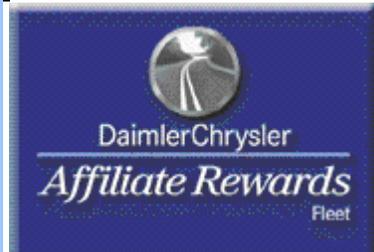


Benefits - Vehicle Discount Program

KCS Employee Vehicle Discount Program

The following document outlines the automotive discounts available to KCS employees as of January 1, 2007. For further assistance, please contact Personnel Services at 816-983-1392.

KCS Employee Vehicle Discount Program - Details



DaimlerChrysler - KCS employees, AND NOW RETIREES, are eligible to participate in DaimlerChrysler Affiliate Rewards-Fleet. DaimlerChrysler Affiliate Rewards is offering you the Preferred Price (a maximum of 1% below factory invoice) when you purchase or lease select new Chrysler, Jeep® or Dodge vehicles.

To take advantage of this benefit, follow these steps:

1. Know Kansas City Southern Railway company code F16489.
 2. Log on to www.chrysleraffiliates.com or call Program Headquarters at (888) 444-4321 and provide their name, address, telephone number, company name, Social Security number and company code in order to receive a unique control number. A control number will not be issued without a company code.)
 3. Take the control number and your company photo ID badge or recent, original pay stub and a marriage license, or similar documentation if the spouse is the intended buyer, to any participating U.S. Chrysler, Jeep or Dodge dealership.
 4. Once the dealership verifies the control number, the employee or spouse can choose from any eligible new 2002 or 2003 model year Chrysler, Jeep or Dodge vehicle and receive the Preferred Price. The employee or spouse may contact participating dealers for complete program rules.
- Dodge Viper and all Mercedes-Benz vehicles are not eligible for this program. Please direct questions to www.dc-rewards.com or call Program Headquarters at (888) 444-4321.



Ford Motor Company - KCS employees, retirees and spouses are eligible for the Ford Partner Recognition Program for the purchase or lease of two vehicles per year. Virtually all current-year cars and trucks from Ford, Lincoln, Mercury, Mazda, Volvo, Land Rover and Jaguar are eligible. Eligible prior-model-year vehicles are only available through March 31st of the current model year. Some vehicles are excluded and used vehicles are not eligible.

Under the program, you can participate in the *Ford X-plan* program (*S-Plan applies for Mazda*), which offers a pre-determined price (plus applicable fees and taxes) for eligible Ford Motor Company vehicles. This price means no price negotiation with the dealer. If you have a vehicle to trade, your trade-in allowance must be determined at the dealership. For more information, visit www.fordpartner.com.

To take advantage of this benefit, follow these steps:

1. Know the company partner code WS765.
2. Log on to www.fordpartner.com or call the Ford Partner Recognition Hotline at 1-877-XPLAN-00.
3. To obtain a Personal Identification Number (PIN), provide the partner code, along with your Social Security Number, name, address, city, state and zip code.
4. Visit a participating dealer and identify yourself as a Partner Recognition participant.
5. Provide the dealer with your SSN and PIN to confirm your eligibility.
6. Select an eligible vehicle.
7. Provide proof of supplier employment through a recent pay stub, your company ID badge or your most recent W-2.



General Motors - KCS employees are eligible to purchase a GM vehicle, twice a year, at four and a half percent above the GMS price, which is listed on the dealer invoice. Make sure you ask to see the actual dealer invoice. All

current rebates will still be eligible to use. Virtually all current-year cars and trucks from Buick, Cadillac, Chevrolet, GMC, Hummer, Pontiac, Oldsmobile, SAAB, and Saturn are eligible.

To take advantage of this benefit, follow these steps:

1. Know the company partner code 115865.
2. Log on to www.gmsupplierdiscount.com or call the GM Supplier Hotline at 1-800-960-3375.
3. To obtain the GSU 9-digit authorization code, you will need to provide the partner code, along with your Social Security Number, name, address, city, state, zip code and phone number. This authorization code will be good for 3 months.
4. Visit a participating dealer and identify yourself as a GM Supplier Discount participant.
5. Provide the dealer with your SSN and Authorization code to confirm your eligibility.
6. Provide proof of employment through a recent pay stub.



Volkswagen - KCS employees are eligible to purchase a Volkswagen vehicle at a discount. Go to www.vw-supplier.com and enter our company code 0125ER and your full name after clicking on the "Get your Supplier Employee Coupons here" icon. You will obtain a personalized program coupon that you can use to receive the discount. Follow the instructions given.



Audi - KCS employees are eligible to purchase an Audi vehicle at a discount. Go to www.audisupplier.com and enter our company code 0131WR and your full name after clicking on the "Employee" icon. You will obtain a personalized program coupon that you can use to receive the discount. Follow the instructions given.

Nissan - KCS employees are eligible to purchase a Nissan vehicle at a discount. Go to www.insidenissan.com and click on the "business associates" section. Go to "Get VPP Claim Number" and follow the instructions given. Our company code is VPP005775. To obtain a claim number call 1-800-299-4753.